

Example Use Cases and Metrics

Executive Protection

A senior executive is scheduled for a high-profile international trip that includes investor meetings, public appearances, and travel through multiple regions with evolving risk conditions.

In the weeks leading up to departure, the EP and intelligence teams monitor digital and physical threat indicators, identify emerging risks early, and proactively adjust routes, schedules, and coverage to prevent disruption.

Value Driver	What It Means	Foundational Metric to Track	Example Metric
Resilience	Ensuring continuity, even when threats arise, by rerouting travel and mitigating disruptions without impacting executive objectives.	Number of executive protection details executed without incident.	6 international trips executed across 4 regions; 1 security incident recorded, weather/natural disaster-related.
Risk Reduction	Preventing threats before they escalate and avoiding risk to people, operations, and reputation through proactive intelligence and threat monitoring.	Number of threats identified and logged.	3 credible threats identified during trip planning cycle.
Cost Savings	Reducing financial exposure through cost avoidance, incident prevention, and improved risk posture, translating security outcomes into real savings.	Average cost per protective movement.	FY24 average cost per visit: \$82,000. FY25 average cost visit: \$69,000
Time Efficiency	Maximizing productivity through improved workflows, automation, and centralized systems, delivering faster outcomes without overextending resources.	EP agents on detail.	FY24: 15 agents on the road FY25: 11 agents on the road Lowered headcount has resulted in a decrease in overtime and travel-related overhead.

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Threat Intelligence

The threat intelligence team detects coordinated activity targeting company executives, corporate facilities, and upcoming executive travel.

Continuous monitoring surfaces escalating protest chatter near a scheduled event venue, online threats referencing a senior leader's appearance, and location-specific risk indicators tied to a group with a history of disruptive demonstrations.

Value Driver	What It Means	Foundational Metric to Track	Example Metric
Resilience	Demonstrating your ability to respond to threats quickly and effectively, minimizing risk exposure and maintaining operational continuity.	Risk Mitigation Cycle Time: Average time from risk identification to mitigation	In Q1, average mitigation cycle time was 72 hours. In Q2, average mitigation cycle time was 28 hours.
Risk Reduction	Reducing exposure to high-risk physical threats through earlier detection and coordinated response.	Number of High-Risk Vulnerabilities Closed	18 high-risk threat events identified in Q1. 11 high-risk threat events identified in Q2.
Cost Savings	Measuring financial impact of proactive mitigation compared to potential disruption or response costs.	Cost to Remediate vs. Potential Loss	\$65,000 in mitigation costs compared to modeled disruption impact of \$980,000.
Time Efficiency	Improving the speed and consistency of threat assessments across facilities and executive activity.	Average Assessment Time per Site	Average assessment time decreased from 7 hours per location to 3 hours per location.

Example Use Cases and Metrics

Investigations

The investigations team launches a standardized internal fraud and theft response protocol that prioritizes high-risk cases.

By centralizing intake, correlating related case data, and improving cross-functional coordination, the team identifies repeat threat patterns, resolves internal fraud before escalation, and streamlines investigation workflows.

Value Driver	What It Means	Foundational Metric to Track	Example Metric
Resilience	Ensuring continuity and minimizing disruption by efficiently resolving high-risk cases and maintaining operational stability.	Case volume over time	In FY24 you had 40 high risk cases. In FY25, you had 20.
Risk Reduction	Preventing threats from escalating by identifying root causes, surfacing repeat risks, and driving policy improvements.	Substantiation rate (percentage of investigations with actionable findings)	Substantiation rate increased from 45% to 68% after pattern identification improvements.
Cost Savings	Demonstrating financial impact through recovery, internal case resolution, and long-term risk reduction.	Recovery from fraud or theft	\$ amount in cost avoidance, savings and risk reduction.
Time Efficiency	Improving productivity through better workflows, automation, and centralized systems to scale company efficiently.	Staff's time spent on investigations	Average number of staff hours spent on investigations.